

## Replace Processing Fees with One Flat Monthly Fee

95 per mo.

No Kidding! Pay one flat monthly fee to accept both Debit and Credit cards.

- Offer payment options with the TruePay
  Dual Pricing program
- Truly the Best Way to Accept Payments for Your Business
- Compliant with Visa and Mastercard Regulations and Legal in all 50 States
- Concierge Support based in the USA
- Habla Espanol



#### **TruePay**

#### **Dual Pricing Program**

- One Flat Monthly Rate
- Month to Month Billing
- Best Savings

99.95

TruePay Terminal Included Lifetime TrueCare Coverage Plan PCI Compliance compatible

### **TruePay**

#### **Membership Program**

- Month to Month Billing
- Low Price Guarantee

99.95

TruePay terminal included Lifetime TrueCare Coverage Plan PCI Compliance compatible



Talk with an Advisor Today **888-792-0284** 

**Payment Excellence, The True Way** 



# **TruePay | Dual Pricing & How It Works**





Merchant Gets 100% of the Sale Price



Customer is Ready to Checkout



Cash-or-Card Signage Posted

Customer Who Pays With Cash is Rewarded and Earns a Discount



Customer Signs the Card Receipt



TruePay Terminal Displays Card or Cash Price



Customer Pays with Card Instead of Cash





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# **TruePay | Getting Started in 2 Easy Steps**

# Step One

Post Signage in a Visible Area By the Front Entrance & the Register



# **Step Two**

Setup Your Payment Equipment and Begin Taking Payments









60% of ALL new credit card processing accounts are on a Dual Pricing Program

# 100% Satisfaction Guaranteed

If for any reason you are not 100% satisfied with the Dual Pricing Program, we Guarantee to switch you to our TruePay Membership Program



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Lower Processing Fees with a Monthly Membership Fee

99 per mo.



- Two Programs to Choose from, Dual Pricing or Membership
- Truly the Lowest Rates Available for Accepting Payments for Your Business
- EMV Compliant Terminal and POS Options Available

Welcome

	49.95	99.95
TruePay Membership Program	.10% Markup +Interchange \$0.10 Per Trans	.10% Markup +Interchange \$0.10 Per Trans
<b>Dual Pricing</b>	Zero	Zero
Mobile Gateway	<b>Ø</b>	igotimes
Rate Protection	igotimes	igotimes
No Cancellation Fee	<b>Ø</b>	igoredown
24/7 White Glove Support	<b>Ø</b>	igotimes



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# **Comparison | Dual Pricing vs. Traditional Card Processing**

Tradit	ional Processing	Dual Pricing
Total Monthly Revenue	\$57,985.78	\$57,985.78
Total Monthly Fees	\$1607.63	\$99.95
Total Cost Per Year	\$19291.56	\$1,199.40
	Total Yearly Savings	\$18,009,16

\*Annual Savings Based on Average. 2.6% + 0.10 Processing Fees Per Transaction.





# **TruePay Payment Terminal**



#### TruePay Terminal

The terminal comes preprogrammed with the TruePay software

#### **Connect With WIFI**

Self discovering allows you to easily connect to your WIFI router

#### Connect On The Go

The Mobile Version is GPRS Capable

#### 24/7 Support

You don't have a 9-5 business, that's why we offer 24/7 customer support

#### Tap To Pay Ready

Wow your customers with payments via Apple Pay, Google Wallet, etc.

#### **EMV & NFC Compliant**

EMV and NFC Contactless built in



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# **TruePay POS System**







- Paradise POS
- Clover POS
- And Many More

Don't worry about POS install, TruePay has you covered!

- Ask about possible POS integrations
- Schedule a demo today!
- Ask how your business can qualify for a free POS



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# **TruePay is Good For Everyone**

## **Explaining the Dual Pricing Program**

#### It's Alright to offer Dual Pricing

- There are hundreds of thousands of merchants who are currently participating in this program
- Consumers have become accustomed to paying for convenience
- Most card users are unaware that you are paying their card reward fees for them
- The money you save can be reinvested back into growing your business
- People want to help you grow your business because it helps the community

#### **Consumers Already Pay for Convenience**

- Cash is the only currency, people pay a fee to get cash from an ATM
- Mobile Phone companies charge to accept payments
- Local municipalities and utility companies charge to accept card payments
- People frequently use food delivery services such as; Uber Eats & GrubHub
- Banks charge for cashing checks and other services

#### What Should I Tell My Customers

- Explain how the rising costs of accepting cards is hurting your business
- Highlight the benefits, you are now able to reinvest that money into growth
- You are not penalizing your customer, if they want to pay in cash they are rewarded
- Offer a rewards program or customer appreciation events
- You are investing in the growth of the community through commerce



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